## GV103: Introduction to International Relations

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Avoidable Costs of Conflict

### Introduction

- Two goals for this lecture
  - Introduce some terms and concepts
  - Demonstrate that war is inefficient

## Terminology

### **Bargaining**

Attempts to reach undisputed allocations through negotiations, *fait accompli*, or violence.

#### War

Coordinated violence in the attempt to seize control of territory or coerce a change in behavior.

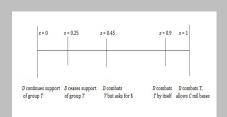
#### Inefficient

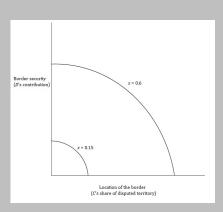
Property of outcomes that are reached through a process that entails greater costs than would have been incurred through some alternative path to an equivalent outcome.

# Model of Crisis Bargaining

- $C \text{ sets } x \in [0, 1]$
- D can either accept or reject
  - If D accepts, game ends peacefully
  - $u_C(\text{peace}) = x \text{ and } u_D(\text{peace}) = 1 x$
  - If D rejects, game ends in war
  - $u_C(war) = w c_C$  and  $u_D(war) = 1 w c_D$

# Divisibility





## Analysis

- D accepts iff  $u_D(\text{peace}) \ge u_D(\text{war})$ 
  - Equivalent to  $x \le \hat{x}$
  - Where  $\hat{x} \equiv w + c_D$
- Does C make largest acceptable demand?
  - Iff  $u_C(\text{peace}|x=\hat{x}) \geq u_C(\text{war})$
  - $\bullet \Rightarrow \hat{x} \geq w c_C$
  - $\bullet \Rightarrow w + c_D \geq w c_C$
  - $\bullet \Rightarrow c_C + c_D \geq 0$
  - This must be true