

GV103: Introduction to International Relations

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Game Theory

Introduction

- Three goals for this lecture
 - ① Introduce some terms and concepts
 - ② Show you how to identify **equilibria** in simple models
 - ③ Analyze an example of a more sophisticated model

Terminology I

Utility

A **subjective** measure of how much value an actor attaches to an **outcome** or expects to receive from pursuing a **strategy**.

Sometimes referred to as **payoff**. Formally, i 's utility for outcome z is denoted $u_i(z)$, or $u_i(s)$ for strategy s .

Strategy

A detailed plan that specifies what **actions** will be taken at **all** junctures, regardless of whether they are actually reached.

Terminology II

Normal-Form Game

A game-theoretic model in which two or more players must choose their strategies simultaneously. Typically represented by a matrix.

Extensive-Form Game

A game-theoretic model in which two or more players make decisions sequentially. Typically represented by a decision tree.

Terminology III

Equilibrium

A set of strategies (and, where relevant, **beliefs**) that leaves no player with an **incentive** to **unilaterally deviate**, and thus identifies outcomes which are **stable**.

Backwards Induction

A technique for identifying equilibria in extensive form games, whereby decisions are analyzed in reverse order and players are assumed to be **forward-looking**.

Terminology IV

Incomplete Information

A property of game-theoretic models in which one or more players is uncertain about one or more payoffs for another player.

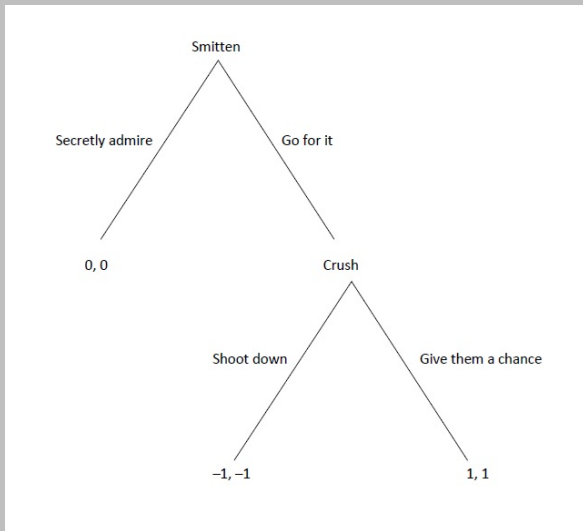
Imperfect Information

A property of game-theoretic models in which one or more players is uncertain about what actions have taken place previously.

Stag Hunt

	Stag	Hare
Stag	2, 2	0, 1
Hare	1, 0	1, 1

Teen Angst



Decision Under Uncertainty

- Suppose an actor faces a choice between actions A and B
 - A always yields the same outcome, worth x
 - B yields zx with probability $\frac{1}{z}$, 0 otherwise
 - A **risk-acceptant** actor strictly prefers B
 - A **risk-averse** actor strictly prefers A
 - A **risk-neutral** actor values both equally
 - We'll assume risk-neutrality
- Now must calculate expected utilities, denoted $E(u(s))$
 - For risk-neutral actors, $E(u(s)) = \sum_{i=1}^N p_i o_i$
 - If only two possible outcomes, $E(u(s)) = p o_1 + (1 - p) o_2$

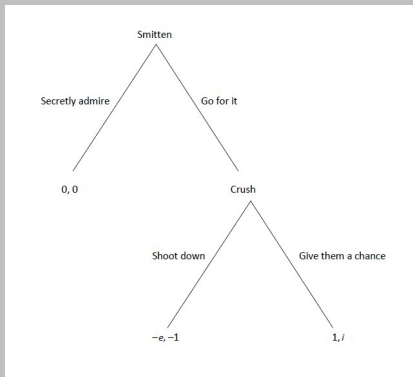
Numerical Examples

- Suppose again there is a choice between A and B
- Where A always yields 0.60
- B yields b_1 w/ probability p , b_2 w/ probability $1 - p$
- How do b_i and p influence the choice of A versus B ?

b_1, b_2	p	$E(u(B))$	Choose A?
0.70, 0.10	0.1	0.16	Yes
0.70, 0.10	0.5	0.40	Yes
0.70, 0.10	0.9	0.64	No
0.70, 0.55	0.1	0.57	Yes
0.70, 0.55	0.5	0.63	No
0.70, 0.55	0.9	0.69	No

Teen Angst Revisited

- Let $e > 0$ be the sensitivity of Smitten's ego
- Let $i \in [-\infty, \infty]$ be the level of Crush's interest
- Smitten only knows $pr(i = \bar{i}) = \phi$ and $pr(i = \underline{i}) = 1 - \phi$
- Where $\underline{i} < -1$ and $\bar{i} > 0$



Analysis

- Smitten evaluates $u_S(\text{Secretly admire}) \geq E(u_S(\text{Go for it}))$
- Equivalent to $0 \geq \phi(1) + (1 - \phi)(-e)$
- $\Rightarrow 0 \geq \phi - e + \phi e$
- $\Rightarrow e \geq \phi(1 + e)$
- $\Rightarrow \frac{e}{1 + e} \geq \phi$
- $\Rightarrow \phi \leq \frac{e}{1 + e}$
- Or $\phi \leq \hat{\phi}$ where $\hat{\phi} \equiv \frac{e}{1 + e}$